

# Walking the Walk on Innovation in Airport Dining

27/06/2019

2019 AIRPORT FOOD & BEVERAGE CONFERENCE & AWARDS

Regynald Washington – President, Dining Division



# Lagardère Travel Retail is a leading global travel retail operator



**€4.9bn<sup>(1)</sup>**  
sales

(1) Sales @100% 2018



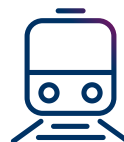
**35**  
countries



**4,600**  
stores  
470,000 commercial sqm



**240**  
airports



**750**  
railway & metro  
stations



**22,000**  
employees

# Our extensive Foodservice portfolio covers all passenger needs



**€900m**  
2018 sales incl. HBF



**23**  
countries



**1,050**  
outlets incl. HBF



**1,200**  
airports



**175**  
railway & metro  
stations

**SO!** coffee



*Bread & Co.*



**catcora's**  
KITCHEN



**TEPPAN**  
DRIFT MARK CUISINE

**natoo**  
HEALTHY ALL THE WAY

**VINO VOLO**  
discover great wines

**Flying Bistr**+



**DEAN & DELUCA**

**COSTA**



**BOTTEGA**  
PROSECCO BAR

**GIRAFFE**  
WORLD KITCHEN

**MADgreens**  
Eat Better

**The Daily Dxb**  
URBAN STREET FOOD



**Nathan's**  
STEAKHOUSE



**beercode**  
kitchen & bar

# Latest News in Foodservice across the group



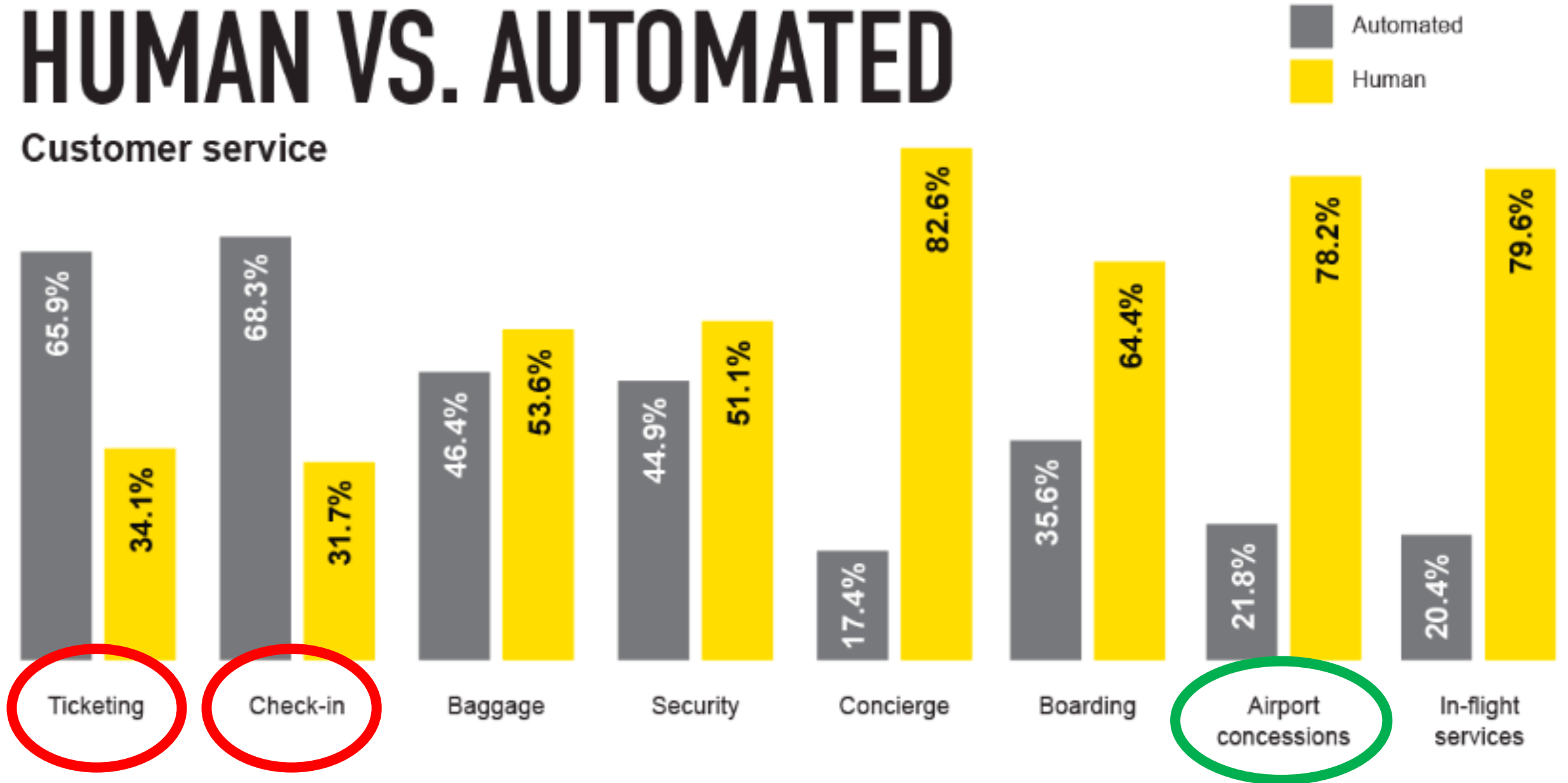
TECHNOLOGY • DESIGN • SERVICE



HIGH TECH + HIGH TOUCH

# HUMAN VS. AUTOMATED

## Customer service





Disney





**Recruitment & Training:**  
“Put the Right Aces  
in the Right Places”

**“Be a maniac about  
delivering excellence”**



**Recognition:**  
**Be unique & innovative!**



# 4<sup>th</sup> Street Vine

Your neighborhood wine & beer bar



Long Beach Airport

HICKORY

DFW

HICKORY

- BY KENT RATHBUN -



Lagardère  
TRAVEL RETAIL



VINO  VOLO

*Discover great wines*

A PARADIES LAGARDÈRE COMPANY





*Paradies Lagardère*  
TRAVEL RETAIL  
DINING DIVISION

